



ROOM-BY-ROOM PRE-LIST HOME CHECKLIST

Preparing your home for sale in St Louis



ROOM BY ROOM PREP LIST

This is where buyers form their first opinion within seconds.

Entryway + First Impression

ACTION STEPS	✓
• Ensure front door is clean, freshly painted or touched up	
• Update or clean hardware (handle, lock, knocker)	
• Add a simple, clean welcome mat	
• Remove shoes, clutter, and excess decor	
• Add one intentional element (plant small table, or artwork)	
Pro Tip: The Entry should feel open, clean, and easy, not crowded or overly styled.	

ITEM

NOTES

.....	
.....	
.....	
.....	
.....	
.....	
.....	
.....	
.....	
.....	



ROOM BY ROOM PREP LIST

This is one of the most important emotional spaces in the home.

Living Room

ACTION STEPS	✓
• Remove dress furniture to open up space	
• Arrange seating to create a clear conversation area	
• Simply coffee tables + surfaces (1-3 items max)	
• Add neutral pillows or throws in varying textures for softness	
• Remove personal photo + niche decor	
• Hide cords + minimize electronics	
• - Ensure all lighting is working and consistent	
Pro Tip: The room should feel like a place buyers want to relax, not a space they have to “work around.”	

ITEM

NOTES

.....	
.....	
.....	
.....	
.....	
.....	
.....	
.....	
.....	
.....	



ROOM BY ROOM PREP LIST

This space should feel defined, even if it's not used daily.

Dining Room

ACTION STEPS	✓
• Keep table styling simple (centerpiece only)	
• Remove extra chairs if the room feels tight	
• Add neutral place settings if appropriate	
• Ensure lighting fixture is clean + updated	
• Remove clutter from surrounding surfaces	
Pro Tip: Even small dining areas should feel intentional, not like leftover space	

ITEM	NOTES



ROOM BY ROOM PREP LIST

This is one of the most scrutinized areas by buyers.

Kitchen

ACTION STEPS	✓
• Clear countertops (leave only 1-2 intentional items)	
• Remove magnets, papers, and clutter from fridge	
• Clean all appliances (inside + out)	
• Organize pantry + cabinets (buyers wil look)	
• Update hardware if outdated	
• - Ensure sink + faucet are spotless	
• Add subtle styling (cutting board, bowl, greenery)	
Pro Tip: Even small dining areas should fee intentional, not like leftover space	

ITEM	NOTES
.....	
.....	
.....	
.....	
.....	
.....	
.....	
.....	
.....	

ROOM BY ROOM PREP LIST

This space should feel calm, spacious, and restful.

Primary Bedroom

ACTION STEPS	✓
• Use neutral, clean bedding	
• Remove excess furniture	
• Clear nightstands (1-2 items max)	
• Remove personal items + clutter	
• Ensure lighting is soft but sufficient	
• Keep closet organized + partially empty	
Pro Tip: The room should feel like a retreat, not a storage space or an afterthought.	

ITEM	NOTES



ROOM BY ROOM PREP LIST

Each room should have a clear and defined purpose

Primary Bedroom

ACTION STEPS	✓
• Define the room (use room, office, etc.)	
• Remove excess furniture	
• Simplify decor + surfaces	
• Use neutral bedding + styling	
• Organize closets	
Pro Tip: Avoid “catch-all” rooms, buyers need clarity.	

ITEM	NOTES
.....	
.....	
.....	
.....	
.....	
.....	
.....	
.....	
.....	



ROOM BY ROOM PREP LIST

Bathrooms should feel clean, bright, and minimal

Bathrooms

ACTION STEPS	✓
• Clear all countertops (store personal items)	
• Use fresh, neutral towels	
• Clean grout, tile, and fixtures thoroughly	
• Replace worn caulking if needed	
• Remove Rugs if they feel bulky or outdated	
• Add simple styling (soap, small plant)	
Pro Tip: Bathrooms should feel like a clean, fresh hotel, not a personal space.	

ITEM	NOTES



ROOM BY ROOM PREP LIST

Often overlooked, but still important.

Laundry Room

ACTION STEPS	✓
• Clear surfaces + organize supplies	
• Store detergent + cleaning products neatly	
• Ensure space is clean + well-lit	
• Remove excess items	
Pro Tip: Even utility spaces should feel orderly and maintained.	

ITEM	NOTES
.....	
.....	
.....	
.....	
.....	
.....	
.....	
.....	
.....	



ROOM BY ROOM PREP LIST

These areas connect the home and influence flow.

Hallways + Transition Spaces

ACTION STEPS	✓
• Remove excess furniture or decor	
• Ensure lighting is consistent	
• Keep pathways completely clear	
• Add minimal, cohesive artwork if needed	
Pro Tip: These spaces should feel like easy transitions, not interruptions	

ITEM	NOTES
.....	
.....	
.....	
.....	
.....	
.....	
.....	
.....	
.....	



ROOM BY ROOM PREP LIST

Buyers absolutely look here.

Garage + Storage Areas

ACTION STEPS	✓
• Remove excess items + clutter	
• Organize remaining items neatly	
• Sweep floors	
• Keep pathways open	
• Store tools + equipment cleanly	
Pro Tip: An organized garage suggests the entire home has been well maintained.	

ITEM

NOTES

[illegible]

ROOM BY ROOM PREP LIST

This sets expectations before buyers even enter.

Exterior + Outdoor Spaces

ACTION STEPS	✓
• Mow lawn + trim landscaping	
• Add fresh mulch or seasonal plants	
• Clean patio or deck	
• Remove outdoor clutter	
• Stage seating areas if possible	
• Power wash surfaces if needed	
Pro Tip: Outdoor spaces should feel like an extension of the home, not an afterthought.	

ITEM	NOTES
.....	
.....	
.....	
.....	
.....	
.....	
.....	
.....	
.....	



ROOM BY ROOM PREP LIST

ADD SOMETHING HERE

Final Touches (Whole Home)

ACTION STEPS	✓
• Eliminate odors (pets, food, smoke)	
• Keep temperature comfortable	
• Remove pet items during showings	
• Open all blinds + curtains	
• Turn on all lights	
• Do a final walkthrough before showings	

ITEM	NOTES
.....	
.....	
.....	
.....	
.....	
.....	
.....	
.....	
.....	

